

MUSIC MEETS THE BOARDROOM

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The Songstress



NICE TO MEET YOU SUPERSTAR!

My name is Latoya Cooper also known as "The Songstress", the VISIONARY behind Music Meets The Boardroom.

I created the organization in 2017 after discovering a major void in the music industry - tons of information, scattered amongst the internet with little help and no real direction for indie artist entrepreneurs!

At Music Meets The Boardroom we are committed to fixing this problem! We offer an "Indie Artist Power Conference" and an "Artist Ready For Profitability" Membership Program. ideal for an indie artist like you with a entrepreneurial spirit driven by musical ambitions, but not sure how to apply the valuable yet overwhelming information available to you. We help you figure it out and we help you move forward powerfully!

My team and I are dedicated to elevating the lives of indie artist entrepreneurs - by preparing you for ladder growth professionally, financially and operationally within your music empire. We believe it starts with the following **Methodology**

- Leading with your SuperPower!
- Positioning yourself with a solid Plan of action.
- Establishing clear **Ownership** of your career investments before walking into any boardroom!
- Moving forward in **Action** with confidence and unapologetically!



@MUSIC MEETS THE BOARDROOM

OUR VISION: A community of 1,000 Thriving A-list Indie Artist Entrepreneurs who find purpose, self-empowerment and strategy to execute God's plan for their gift.

OUR MISSION: We Help Indie Artists Entrepreneurs Find Their Superpower and Build A Plan For Action.



INTRODUCTION

DON'T BLEND IN, STANDOUT!

If you are reading this download you desire to take your music career and business seriously from the start! Embracing the gift of music is truly a spiritual journey. Exploring a career and future in music requires a strong commitment, it is a lot of work to succeed!

You are not only a gifted individual creating music to heal and build community, you are also a business! Yes, you are a business, a brand, and it's important you start the race ALL artist and ALL business.

How you navigate your gift shapes your future. In order to be taken seriously and achieve your musical goals, you must first take yourselves seriously. This means not only mastering your talent, but also growing in business so you are able to benefit from the gift you have been trusted with.

Preparing to release a music single RIGHT is exciting, but can be an overwhelming process if you are not sure what steps to take. Many artists release their music with no direction or plan AND miss possible streams of revenue!

Don't blend in, standout, by taking the proper steps at the beginning of your career, it is crucial. On the next three pages you will find a checklist, 25 steps that will make a big difference in the flow of your musical journey and how prepared you are for the opportunities that follow your single or album release.

If you need coaching through any of the checklist steps, join the Music Meets The Boardroom "Artists Ready For Profitability" Membership Program through our website at: MusicMeetsTheBoardroom.com. Our membership space offers support during the development of your release, plus after launch support and community for up to a year!



SINGLE RELEASE CHECKLIST

25 STEPS TO TAKE BEFORE RELEASING YOUR FIRST SINGLE

| (N. 24. 20. | COLLECT DOCUMENTS | SET DISTRIBUTION DATE |
|--------------|---|---------------------------------|
| | Follow up on any pending | Schedule distribution six weeks |
| | documentation, including | out from completion date. |
| | Songwriter Split Sheets. | |
| | | |
| | MIX AND MASTER TRACK | UPC and ISRC BARCODES |
| | Do not skip the mix and | Secure UPC and ISRC codes. |
| | master process, required for | Codes track sale and play |
| | radio play. | activity. |
| | | |
| | METADATA | SINGLE COVER |
| | Add metadata during | Make sure your single cover |
| | Mastering or distribution, | meets distribution size and |
| | required for FM radio play. | color format requirements. |
| | | |
| | PERFORMING RIGHTS | NIELSEN SOUNDSCAN |
| | ORGANIZATION (PRO) | Billboard sales data is fed |
| | Register song with a <u>PRO</u> as | from <u>Nielsen Soundscan</u> , |
| | a Songwriter and Performe <mark>r.</mark> | register your song. |
| | | |
| | COPYRIGHT | REGISTER WITH "SOUND |
| | Copyright lyrics and music | EXCHANGE" DIRECTLY! |
| | before releasing single to | Submit repertoire and tax |
| | public. Protect your asset. | documents annually via |
| | | website or email. |

SINGLE RELEASE CHECKLIST

25 STEPS TO TAKE BEFORE RELEASING YOUR FIRST SINGLE

| SOCIAL MEDIA CHANNELS | PRESS RELEASE |
|--|--------------------------------|
| Update and secure all brand | Draft press release. Search |
| social media channels and | PR databases for successful |
| URLs. | examples or work with PR. |
| | |
| YOUTUBE CHANNEL | PRESS RELEASE DATE |
| Update your Youtube | Schedule press releases at |
| Channel, this tool is often | 8:00/9:00 AM EDT. Tuesday's |
| requested by PR and blogs. | are ideal. |
| | |
| MARKETING PLAN | SINGLE RELEASE DATE |
| Outline 6 month marketing | Release single on a Friday, it |
| plan before releasing single. | is music industry standard. |
| First 6 months most crucial. | |
| | |
| SUBMIT TO PANDORA | BUSINESS BANK ACCOUNT |
| Pandora has it's own song | Setup business bank account |
| streaming requirements, | to receive auto deposits for |
| submit directly to website. | royalties and payments. |
| | |
| INSTAGRAM BIO | SCHEDULE PHOTO SHOOT |
| Update Instagram bio, | Secure high-resolution brand |
| include a <u>Linktr.ee</u> link in bio | photos with professional |

industry photographer.

(COVER, SOCIAL, WEBSITE).

to website, YouTube channel

and music platforms, etc.

SINGLE RELEASE CHECKLIST

25 STEPS TO TAKE BEFORE RELEASING YOUR FIRST SINGLE

| UPDATE BIO | PRESS AND BLOGS |
|------------------------------|-------------------------------|
| You will need a high- | List top 10 press desired, |
| resolution image and bio for | reach-out to journalists |
| press and blogs. | professionally via email. |
| PERSONAL PRESS QUOTES | GOOGLE SEARCH |
| Create a list of 6 personal | Build outside social media as |
| music quotes you can share | well, Google search is a |
| with press and blogs. | strong resume, PRESS! |
| | |
| POST-RELEASE EVENTS | PRESS! |
| Before single is released | Add all press coverage you |
| secure performances so fans | receive to your website. |
| can experience song live. | |
| | |
| ACCOMPLISHMENTS LIST | ACCESS TO SINGLE |
| Maintain list of musical | Single should be easily |
| accompaniments, will need | accessible for fans, add to |
| for press and gig bidding. | website and all social media. |
| | |
| BUILD WEBSITE | VISION, MISSION, GOAL |
| Setup website to collect | Define what your overall |
| email addresses from fans | Vision, Mission and Goals are |
| who subscribe to website. | for the single and write it |
| Website also serves as EPK. | down and read it everyday! |
| | |

GOODBYE NOTE

DON'T BLEND IN, STANDOUT!

Congratulations on taking the first step toward full-filling your calling within music. We know this short checklist will be helpful during the early stages of your musical journey.

Here at Music Miss The Boardroom we genuinely want to see you succeed and care about your professional needs.

As you move forward be intentional about everything you do, even on the days you feel like giving up.

The life of an indie artist entrepreneur is a continuous learning experience. Take time to invest in your craft and future like you are doing now, so you are able to carry the weight of the requirements of your growing career.

If you need coaching through an of the checklist steps, join our "Artists Ready For Profitability" Membership Program at: MusicMeetsTheBoardroom.com.

We are here to support your success!

MUSIC MEETS THE BOARDROOM WOULD LOVE

YOUR FEEDBACK

REGARDING THE CONTENT IN THIS CHECKLIST.

POST A REVIEW TO OUR
GOOGLE PROFILE.
YOUR REVIEW IS
POWERFUL, HELP US HELP
OTHERS!!!! CLICK "G" ICON

Pssss.... make sure your single is available on all music streaming platforms AND you have editing righting to your streaming account profiles if it's an option.

